



CAREER OPPORTUNITY

ProKontrol is the largest distributor of heating, ventilation, air conditioning and refrigeration controls (HVACR) for commercial buildings in Canada. We distribute all major brands of **HVAC controls** under one roof.

More than a Supplier...A Solution! In addition to products and parts support, we also offer retrofit services, start-up services, telephone and on-site technical support, engineering design, panel assembly, technical drawings/wiring diagram and software programming. For 40 years, **ProKontrol** has been showing consistent growth with locations in Laval, Longueuil, Quebec, Toronto, Ottawa and Halifax in addition to our location for combustion. We are looking to fill the following position:

Estimator – HVAC/Controls

Interested in a career with the **ProKontrol** team? Please send your resume to: cv@Prokontrol.com

Main Responsibilities

- Work with the sales team in the preparation of estimates for control projects
- Advise customers in their choice of HVAC controllers
- Read and understand plans and specifications for control systems for estimation purposes
- Prepare cost estimates according to specifications and bid invitations
- Ensure to maximize the project's success rate
- Help prepare additions to the terms and conditions, when required
- Ensure follow-up on quotes
- Coordinate pricing requests with vendors
- Prepare maintenance contracts and follow up with customers
- Work with the Team Leader on projects for other locations, if required
- Stay up to date with knowledge pertaining to new products and technologies
- Attend training sessions given by suppliers and participate in industry meetings, seminars and trade shows

Requirements

- College Diploma in Building Systems, Automation, Robotics or a related field
- Experience in HVAC\Controls field or in technical sales
- Knowledge of Johnson Controls, Honeywell Webs, Strato, Delta, Distech, KMC products an asset
- Good knowledge of the current office software
- Bilingual

Competencies

- Good communication skills with customers
- Ability to propose solutions
- Attention to Detail
- Initiative
- Multi-tasking
- Planning and Organizing Skills
- Teamwork

We Offer

- Competitive Salary
- Full Benefits Plan including Teledoctors
- Parking, Kitchen and Complimentary Hot Beverages
- Opportunity to grow within the company
- Personalized Training for all
- Flexible Schedule
- BBQ & Other Festivities
- Technical Challenges and numerous products to explore!

Permanent • Full Time • Based in Quebec or Laval

You're part of the solution! Please send your resume to: cv@Prokontrol.com

